

# Confidential Data Gathering Form 



FINANCIAL COUNSELORS
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## PERSONAL DATA:

|  | Client | Co-Client |  |  |
| :--- | :--- | :--- | :---: | :---: |
| Name |  |  |  |  |
| Date of Birth |  |  |  |  |
| Social Security Number |  |  |  |  |
|  <br> Expiration Date |  |  |  |  |
| Address |  |  |  |  |
| Home Phone |  |  |  |  |
| Cell Phone |  |  |  |  |
| Personal Email |  |  |  |  |
| Wedding Anniversary |  |  |  |  |

## EMPLOYMENT I NFORMATI ON:

|  | Client | Co-Client |
| :--- | :--- | :--- |
| Employer |  |  |
| Occupation |  |  |
| Years Employed |  |  |
| Work Phone/Extension |  | $\$$ |
| Work Email | $\$$ | $\$$ |
| Annual Salary | $\$$ |  |
| Bonus |  |  |
| Retirement Plan website, <br> User ID and Password |  |  |
| Expected Retirement Year <br> (in known) |  |  |
| If retired, date retired? |  |  |

FAMI LY MEMBERS: (List children and other dependents)

| Name | Relationship | Date <br> of Birth | Social <br> Security <br> Number | \% of <br> College <br> You Wish <br> to Pay |
| :--- | :--- | :--- | :--- | :--- |
|  |  |  |  |  |
|  |  |  |  |  |
|  |  |  |  |  |
|  |  |  |  |  |

## FI NANCI AL DATA

CASH RESERVE ASSETS: (Checking, Savings, Money Market, HSA, CDs)

| Bank | Account Type | Average Balance | Owner(s) | Maturity Date (if applicable) |
| :---: | :---: | :---: | :---: | :---: |
|  |  | \$ |  |  |
|  |  | \$ |  |  |
|  |  | \$ |  |  |
|  |  | \$ |  |  |
|  |  | \$ |  |  |
|  |  | \$ |  |  |

I NVESTMENTS: (I RAs, 401(k), 403(b), TSA, Trust, I ndividual, J oint, etc.)

| Brokerage Firm | Account <br> Type | Market <br> Value | Owner(s) | Beneficiary <br> (if applies) |
| :--- | :--- | :--- | :--- | :--- |
|  |  | $\$$ |  |  |
|  |  | $\$$ |  |  |
|  |  | $\$$ |  |  |
|  |  | $\$$ |  |  |
|  |  | $\$$ |  |  |

ANNUITIES:

| Annuity Company | Basis <br> (if known) | Currrent <br> Value | Annuitant <br> / Owner | Beneficiary <br> (if applies) |
| :--- | :--- | :--- | :--- | :--- |
|  | $\$$ | $\$$ |  |  |
|  | $\$$ | $\$$ |  |  |
|  | $\$$ | $\$$ |  |  |
|  | $\$$ | $\$$ |  |  |

PROPERTY ASSETS: (Home, vacation home, rental property, etc)

| Asset | Current Value | Owner(s) |
| :--- | :--- | :--- |
| Personal Property (Cars, <br> Furnishings, Jewelry, <br> etc.) | $\$$ |  |
|  | $\$$ |  |
|  | $\$$ |  |
|  | $\$$ |  |

LI FE I NSURANCE: (I ndividual or Group/ Work)

| Insurance Company | Cash Value <br> (if applies) | Death <br> Benefit | Insured | Beneficiary <br> (if applies) |
| :--- | :--- | :--- | :--- | :--- |
|  | $\$$ | $\$$ |  |  |
|  | $\$$ | $\$$ |  |  |
|  | $\$$ | $\$$ |  |  |
|  | $\$$ | $\$$ |  |  |

LI ABILITIES: (Mortgage, Car, Home Equity, Credit Card Balances, etc.)

| Loan | Loan <br> Balance | Monthly <br> Payment | Owner | Interest <br> Rate/ Term |
| :--- | :--- | :--- | :--- | :--- |
|  | $\$$ | $\$$ |  |  |
|  | $\$$ | $\$$ |  |  |
|  | $\$$ | $\$$ |  |  |
|  | $\$$ | $\$$ |  |  |

## PLANNI NG QUESTI ONS:

| How much income per month, in today's dollars, would you like to have at retirement? | $\begin{gathered} \text { \$_-_--_ } \\ \text { month } \\ \hline \end{gathered}$ |
| :---: | :---: |
| How much income per year would you want your family to have in the event of your death? (Normally, no less than 75\% of current family income.) | \$ $\qquad$ per year |
| How much income tax did you pay last year? | \$_-_-_-_ |
| What is your tax bracket? | _-_- \% |
| How much per month are you saving now? |  |
| How much more per month could you invest? | \$ $\qquad$ <br> per month |
| How much could you invest lump sum? |  |
| Do you have a will? YES or NO If yes, when was it last reviewed? |  |
| Are you expecting an inheritance? YES or NO If yes, when? $\qquad$ |  |

## COMMENTS:

Please list any other information you would like to share.

